

Client fact sheet

Strictly Private and Confidential

Personal details

| | Client (C) | Partner (P) |
|--------------------------------|--|--|
| Member no. | <input type="text"/> | <input type="text"/> |
| Date of birth (dd/mm/yyyy) | <input type="text"/> / <input type="text"/> / <input type="text"/> | <input type="text"/> / <input type="text"/> / <input type="text"/> |
| Title (e.g. Mr/Mrs/Ms/Miss/Dr) | <input type="text"/> | <input type="text"/> |
| Family name | <input type="text"/> | <input type="text"/> |
| Given name(s) | <input type="text"/> | <input type="text"/> |
| Preferred name | <input type="text"/> | <input type="text"/> |
| Postal address | <input type="text"/> No. / Street | |
| | <input type="text"/> Suburb | <input type="text"/> Postcode |
| Home address (if different) | <input type="text"/> No. / Street | |
| | <input type="text"/> Suburb | <input type="text"/> Postcode |
| Contact phone | Home <input type="text"/> | <input type="text"/> |
| | Work <input type="text"/> | <input type="text"/> |
| | Mobile <input type="text"/> | <input type="text"/> |
| E-mail address | <input type="text"/> | |

Assets (J = Joint)

| | | |
|---------------|----------------------------|-------------------------|
| Home | J <input type="checkbox"/> | \$ <input type="text"/> |
| Home contents | J <input type="checkbox"/> | \$ <input type="text"/> |
| Car | J <input type="checkbox"/> | \$ <input type="text"/> |
| Other | J <input type="checkbox"/> | \$ <input type="text"/> |

Liabilities (J = Joint)

| | | |
|--------------------|----------------------------|-------------------------|
| Mortgage | J <input type="checkbox"/> | \$ <input type="text"/> |
| Interest rate | <input type="text"/> | % pa IO/P & I |
| Minimum repayments | \$ <input type="text"/> | w/f/m/y |
| Actual repayments | \$ <input type="text"/> | w/f/m/y |

Client

| | | | | | |
|----------------------------|---------------------------------------|-------------------------|--------------------|----------------------------|-------------------------|
| Investment property | J <input type="checkbox"/> | \$ <input type="text"/> | Investment loan: | J <input type="checkbox"/> | \$ <input type="text"/> |
| Bank | J <input type="checkbox"/> | \$ <input type="text"/> | Interest rate | <input type="text"/> | % pa IO/P & I |
| Shares | J <input type="checkbox"/> | \$ <input type="text"/> | Minimum repayments | \$ <input type="text"/> | w/f/m/y |
| Other | J <input type="checkbox"/> | \$ <input type="text"/> | Actual repayments | \$ <input type="text"/> | w/f/m/y |
| Super fund 1 | | \$ <input type="text"/> | | | |
| Super fund 2 | | \$ <input type="text"/> | | | |
| Long service leave (gross) | | \$ <input type="text"/> | | | |
| Annual leave (gross) | | \$ <input type="text"/> | Personal loan | \$ <input type="text"/> | |
| Sick leave (gross) | Transitional <input type="checkbox"/> | \$ <input type="text"/> | Credit card | \$ <input type="text"/> | |
| SSB (gross) | Transitional <input type="checkbox"/> | \$ <input type="text"/> | Other | \$ <input type="text"/> | |

Partner

| | | | | | |
|----------------------------|---------------------------------------|-------------------------|--------------------|----------------------------|-------------------------|
| Investment property | J <input type="checkbox"/> | \$ <input type="text"/> | Investment loan: | J <input type="checkbox"/> | \$ <input type="text"/> |
| Bank | J <input type="checkbox"/> | \$ <input type="text"/> | Interest rate | <input type="text"/> | % pa IO / P & I |
| Shares | J <input type="checkbox"/> | \$ <input type="text"/> | Minimum repayments | \$ <input type="text"/> | w / f / m / y |
| Other | J <input type="checkbox"/> | \$ <input type="text"/> | Actual repayments | \$ <input type="text"/> | w / f / m / y |
| Super fund 1 | | \$ <input type="text"/> | | | |
| Super fund 2 | | \$ <input type="text"/> | | | |
| Long service leave (gross) | | \$ <input type="text"/> | Personal loan | \$ <input type="text"/> | |
| Annual leave (gross) | | \$ <input type="text"/> | Credit card | \$ <input type="text"/> | |
| Sick leave (gross) | Transitional <input type="checkbox"/> | \$ <input type="text"/> | Other | \$ <input type="text"/> | |

Non-concessional contribution (NCC) history (eg undeducted, spouse contributions)

If you have made NCCs in the last 3 financial years, please list the total amount made each financial year below:

| Date | Client (C) | Partner (P) |
|----------------------|-------------------------|-------------------------|
| <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |

Employment and income details (gross annual)

| | Client (C) | Partner (P) |
|---------------------------------------|---|---|
| Date joined current employer | <input type="text"/> ____ / ____ / ____ | <input type="text"/> ____ / ____ / ____ |
| Employer name | <input type="text"/> | <input type="text"/> |
| Occupation | <input type="text"/> | <input type="text"/> |
| Salary / wages | \$ <input type="text"/> | \$ <input type="text"/> |
| Centrelink / DVA benefits | \$ <input type="text"/> | \$ <input type="text"/> |
| Rental income (net of expenses) | \$ <input type="text"/> | \$ <input type="text"/> |
| Bank interest | \$ <input type="text"/> | \$ <input type="text"/> |
| Dividends / distributions | \$ <input type="text"/> | \$ <input type="text"/> |
| Other | \$ <input type="text"/> | \$ <input type="text"/> |
| TOTAL GROSS INCOME | \$ <input type="text"/> | \$ <input type="text"/> |
| ESTIMATED AFTER-TAX INCOME (A) | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Loan repayments | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Contributions to super | \$ <input type="text"/> (pre/post-tax) | \$ <input type="text"/> (pre/post-tax) |
| Less Regular investments | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Education costs – primary* | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Education costs – secondary* | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Education costs – other* | \$ <input type="text"/> | \$ <input type="text"/> |
| Less Estimated cost of living | \$ <input type="text"/> | \$ <input type="text"/> |
| TOTAL EXPENDITURE (B) | \$ <input type="text"/> | \$ <input type="text"/> |
| CURRENT SURPLUS INCOME | \$ <input type="text"/> (A) less (B) | \$ <input type="text"/> (A) less (B) |

* Important if you wish for an insurance needs analysis to be conducted

Total Remuneration Package (TRP)

If you are a contractor and/or on a TRP, please complete the details of your package below:

| | <u>Client (C)</u> | <u>Partner (P)</u> |
|---------------------|-------------------------|-------------------------|
| Base salary / wages | \$ <input type="text"/> | \$ <input type="text"/> |
| Superannuation | \$ <input type="text"/> | \$ <input type="text"/> |
| Car | \$ <input type="text"/> | \$ <input type="text"/> |
| Other | \$ <input type="text"/> | \$ <input type="text"/> |
| TOTAL TRP | \$ <input type="text"/> | \$ <input type="text"/> |

Personal Insurance

List all your current insurance policies. These may include whole of life and endowment policies. Please also include insurance cover held as part of your superannuation benefit and/or employment contract.

| <u>Insurance Provider and Type of Policy</u> | <u>Life Insured (C / P / J)</u> | <u>Owner (C / P / J)</u> | <u>Premium (pm / pa)</u> | <u>Sum Insured</u> | <u>Surrender Value (if applicable)</u> |
|--|---------------------------------|--------------------------|--------------------------|-------------------------|--|
| <input type="text"/> | <input type="text"/> | <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> | \$ <input type="text"/> |

Estate Planning

| | <u>Client (C)</u> | <u>Partner (P)</u> |
|--|--|--|
| Do you have a Will? | <input type="text" value="Yes / No"/> | <input type="text" value="Yes / No"/> |
| Date Will last reviewed | <input type="text" value="___ / ___ / ___"/> | <input type="text" value="___ / ___ / ___"/> |
| Amount of any anticipated inheritances | \$ <input type="text"/> | \$ <input type="text"/> |
| Do you have a power of attorney? | <input type="text" value="Yes / No"/> | <input type="text" value="Yes / No"/> |
| Is your power of attorney enduring? | <input type="text" value="Yes / No"/> | <input type="text" value="Yes / No"/> |
| Do you have an enduring guardianship? | <input type="text" value="Yes / No"/> | <input type="text" value="Yes / No"/> |

Planned capital expenses

Please list any anticipated capital expenses (home renovations, new car, holiday etc) below

| <u>Description</u> | <u>Expected date</u> | <u>Estimated amount</u> |
|----------------------|----------------------|-------------------------|
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |
| <input type="text"/> | <input type="text"/> | \$ <input type="text"/> |

Matters you wish to discuss (please list)

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Client acknowledgement

- I/We declare the information contained in the attached Client Fact Sheet is complete and accurate to the best of my/our knowledge.
- I/We are not aware of any other material information relevant to the provision of investment recommendations and understand that this information is the basis on which advice and written recommendations will be made.
- I/We understand that where partial or inaccurate completion of the Client Fact Sheet occurs, our/my full needs and objectives may not be taken into account and therefore the appropriateness of the recommendations will be limited to the information supplied. LGSS Pty Limited (Local Government Super) AFSL No. 383558, cannot be held liable for inappropriate advice where the information provided was incomplete or inaccurate.
- For Privacy purposes, I/we also authorise Local Government Super or its representatives to obtain any information in relation to my/our superannuation entitlements within the Scheme. This authority will continue until cancelled in writing by me/us.
- I have received, read and understood the Financial Services Guide issued by Local Government Super.

Client signature: Date: / /

Partner signature: Date: / /

Authorised representative (AR) acknowledgement (for telephone based advice)

I declare that

- the information recorded in this Client Fact Sheet has been obtained from; and
- I have explained all of the above Client acknowledgement information to,

the client over the telephone at _____ : _____ am / pm.

AR name:

AR signature: Date: / /